



100% Commission, Independent Sales Agents – ON, BC, AB, QC, NS

Are you a hunter?

Do you have a passion for medical aesthetics?

Are you keen to grow your experience in the health and wellness field?

We are SkinHealth Canada and we provide skin care solutions to our Clinic Partners, spas and directly to our clients. We represent three innovative products: Environ, Forlle'd, and REVIV. The superior products that we represent and the excellent customer service we provide have driven our steady growth.

We're looking for 100% Commission, Independent Sales Agents, for a defined territory, to support and further accelerate our growth within Canada. Are you an extroverted, people person who thrives on opening new accounts and has the business acumen and organizational skills to guarantee success? Are you a highly motivated self-starter with a proven track record? Do you currently sell complimentary products to dermatologists, plastic surgeons, medi-spas and skincare specialists and adding another suite of products would make good business sense?

If yes, we want to hear from you!

Independent Sales Agents

We're looking for Independent Sales Agents; sales professionals with the primary accountability of acquiring new customer accounts within a defined territory. In addition to acquiring new accounts, you'll also be responsible for: developing and managing a funnel of new account leads; qualifying clinic prospects; defining opportunities within qualified clinic prospects; educating clinic prospects – uncovering and managing through any questions, concerns or objections; and preparing, presenting and closing proposals.

For us it's not just about winning over clients; we really believe in our products and seek to educate and train our clients to use them well. Our sales people are brand champions (and users) who get to know the products on a technical level, so that their competence and confidence can shine through.

The position reports to the Director, Clinic Partners and provides someone ambitious with room to grow into more senior sales leadership.



Working at SkinHealth Canada

While SkinHealth Canada has been around for 15 years, we strive to work like a start-up: lean and responsive. A do-what-it-takes attitude certainly comes in handy!

In the capacity of Independent Sales Agent you will work closely with members of the SkinHealth Canada team. You will quickly notice their commitment to performance and to supporting one another to be at their best.

The role is 100% Commission and offers commission on net new business coupled with a separate structure for residual business. In the role of Independent Sales Agent, you will be an Independent Contractor.

Who we're looking for

Our ideal candidate has a background in medical aesthetics or a closely related field (spas, dermatology, medicine, nursing, pharmaceuticals, etc.) and is experienced in field sales and service delivery. He or she is also familiar with using a CRM for competitive advantage.

How to apply

If this sounds like you, please send your resume and a brief introduction to Stephanie Potter, Head, People and Culture at steph@skinhealthcanada.com.